

# FIELD OPERATIONS MANAGER

## (M/F/D)



As the **Field Operations Manager**, you will be responsible for leading field operations for crop.zone across Europe (Germany, Benelux, France, Switzerland), in collaboration with Nufarm and Fenaco. You will coordinate human resources, equipment allocation, execution of trials and applications and will act as key safety coordinator.

### TASKS AND RESPONSIBILITIES

- Be the primary liaison between the crop.zone team and the local teams of our Strategic Partners Nufarm and fenaco.
- Recruit, hire, onboard and supervise seasonal field engineers team to support crop.zoner application machines in the field during application season
- Coordinate and conduct training for field engineers, Nufarm team, distribution, contract applicators and growers
- Maximize utilization of crop.zone equipment during application season
- Work with crop.zone R&D and strategic partners to plan and execute field scale testing and demonstration programs which includes field demonstrations and testing of commercial crop.zone solutions for early adopters, groundbreaker trials for new solutions and testing of pre-commercial technologies
- As technical expert, provide technical and agronomical information for crop.zone solutions; communicate agronomic positioning and benefits of crop.zone solutions
- Step in as field engineer where needed
- Act as champion for crop.zone sustainability and safety policies

### REQUIRED CANDIDATE PROFILE

- Netherlands: MBO/HBO in Agriculture, Agribusiness or related discipline (a.o. Engineering) with at least five years of relevant agriculture experience
- Experience with agriculture contractor logistics (dispatching and transporting farm equipment)
- Ability to travel frequently as part of the role
- Valid car & tractor driver's license
- Hand-on experience working with farm equipment; farming background preferred
- Ability to work as product/technology expert
- Ability to work with minimal direct supervision

### YOUR APPLICATION

crop.zone offers a competitive compensation program.

If you meet the requirements of this unique opportunity, and you have the passion to work in a highly innovative agtech start-up, we encourage you to apply now.

**Are you nodding inwardly right now?**

**Then we should talk urgently**

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**Find out more about us here:**

🌐 [www.crop.zone](http://www.crop.zone)

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#IN THE ZONE 55